



Hello Valued Travelers,

We're introducing "Flex Pricing". This concept in pricing will revolutionize the way the Travel Industry prices out trips. Simply put each trip is priced based on a minimum group size of 25 people. As your group sign-up reaches the larger tier size of 40 people, you will receive a rebate back to your program. This means you can combine the benefits of planning for a smaller group with the pricing option of a large group.

Advantages of Flex Pricing Program:

- 1) Your trip always goes (as long as you meet the 25 person minimum)
- 2) Flexible fleet of vehicles (29 Passenger – 46 Passenger – 57 Passenger Buses)
- 3) One Price fits all. (Based on a minimum of 25)
- 4) Rebate program based on the number of passengers
- 5) Includes a free trip for the group leader (1 Comp at 25 Paid)

Flex Pricing Rebate Program:

25 to 39 Passengers:

Rebate: 1 comp at 25 paid

40 to 57 Passengers:

Rebate: \$5.00 Back Per Person (\$175.00 to \$220.00 in rebates) + 1 comp at 40 Paid (41st Person Free)

**Note: On multi-day trips Rebates are DOUBLED!!!

How to Redeem Your Rebate:

As you start booking trips and your travel program grows, so does your rebate on each trip. Here are a couple ways to use your rebate dollars.

- 1) Use your rebate to discount your current trip
- 2) Accumulate your rebates and offer free trips

If you have questions, please call Blue Drive Tours at 877-778-5466.

Thank You,

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